

**DIR-TSO-2717**  
**Appendix C**  
**Pricing Index**

**Civic Resource Group LLC**

| <b>Service</b>                           | <b>DIR Customer Discount</b> |
|------------------------------------------|------------------------------|
| <b>WEBSITE DESIGN/DEVELOPMENT</b>        |                              |
| Project Director                         | 38.75%                       |
| Project Manager                          | 38.75%                       |
| Team Leader                              | 38.75%                       |
| IT Senior Applications Specialist        | 38.75%                       |
| IT Applications Specialist               | 38.75%                       |
| IT Junior Applications Specialist        | 38.75%                       |
| IT Senior Development Specialist         | 38.75%                       |
| IT Development Specialist                | 38.75%                       |
| IT Senior Consultant                     | 38.75%                       |
| IT Consultant                            | 38.75%                       |
| Senior Programmer/ Analyst               | 38.75%                       |
| Programmer/Analyst                       | 38.75%                       |
| Programmer / Analyst- Entry              | 38.75%                       |
| IT Documentation Specialist              | 38.75%                       |
| <b>WEB CONTENT MANAGEMENT</b>            |                              |
| Project Director                         | 38.75%                       |
| Project Manager                          | 38.75%                       |
| Team Leader                              | 38.75%                       |
| IT Senior Applications Specialist        | 38.75%                       |
| IT Applications Specialist               | 38.75%                       |
| IT Junior Applications Specialist        | 38.75%                       |
| IT Senior Development Specialist         | 38.75%                       |
| IT Development Specialist                | 38.75%                       |
| IT Senior Consultant                     | 38.75%                       |
| IT Consultant                            | 38.75%                       |
| Senior Programmer/ Analyst               | 38.75%                       |
| Programmer/Analyst                       | 38.75%                       |
| Programmer / Analyst- Entry              | 38.75%                       |
| IT Documentation Specialist              | 38.75%                       |
| <b>MAINTENANCE, TRAINING AND SUPPORT</b> |                              |
| Project Director                         | 43.00%                       |
| Project Manager                          | 43.00%                       |
| Team Leader                              | 43.00%                       |
| IT Senior Applications Specialist        | 43.00%                       |
| IT Applications Specialist               | 43.00%                       |
| IT Junior Applications Specialist        | 43.00%                       |
| IT Senior Development Specialist         | 43.00%                       |
| IT Development Specialist                | 43.00%                       |
| IT Senior Consultant                     | 43.00%                       |
| IT Consultant                            | 43.00%                       |
| Senior Programmer/ Analyst               | 43.00%                       |

|                                   |        |
|-----------------------------------|--------|
| Programmer/Analyst                | 43.00% |
| Programmer / Analyst- Entry       | 43.00% |
| IT Documentation Specialist       | 43.00% |
| <b>TURNKEY SOLUTION</b>           |        |
| Project Director                  | 38.75% |
| Project Manager                   | 38.75% |
| Team Leader                       | 38.75% |
| IT Senior Applications Specialist | 38.75% |
| IT Applications Specialist        | 38.75% |
| IT Junior Applications Specialist | 38.75% |
| IT Senior Development Specialist  | 38.75% |
| IT Development Specialist         | 38.75% |
| IT Senior Consultant              | 38.75% |
| IT Consultant                     | 38.75% |
| Senior Programmer/ Analyst        | 38.75% |
| Programmer/Analyst                | 38.75% |
| Programmer / Analyst- Entry       | 38.75% |
| IT Documentation Specialist       | 38.75% |